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Press Release

Health Services Administrators is announcing a New Benefit of Membership Program for Chambers of Commerce and their members to provide Long Term Care Insurance at a discount.

- October 2009 : **Health Services Administrators (HSA)** is announcing a new Long-Term Care Insurance Plan available to all affiliated Chambers of Commerce, their members, employees and their families. The special program provides a 10% discount not available to the general public.

Highlights of the offering:

Health Services Administrators under the guidance of **Stephan K. Ward-Smith** will provide.

- Education & Consultation by specialized Long-term Care Professionals that have met the higher standard of training.
 - Certified: CLTC (Certified Long Term Care Consultant) & Long Term Care * Partnership Trained.
*Required in RI, NH, CT, NY, NJ
- An educational report that customizes and captures the impact that “the potential of ever needing care” would have on the retirement income and assets.
 - Demonstrate the unique tax-advantages available for small business.
- A virtual marketing communication that will allow for members to inquire into the benefits of the program for their business.
- Request a no-obligation personal consultation.
- Consumer Web-based Education is provided through the website;
<https://www.hsainurance.com/Products/Ancillary-Plans-MA/Long-Term-Care.aspx> which will be linked to the Chamber Website Benefit Page.
- Seminars that will provide members a forum to learn about LTCi and ask questions about LTCi.